

SUPPLIERS FORUM FOR THE AEROSPACE INDUSTRY

# AEROMART MONTRÉAL



5<sup>TH</sup> EDITION

**APRIL 4-6, 2017**  
PALAIS DES CONGRÈS  
**MONTRÉAL**

ONE-TO-ONE  
| MEETINGS |



SOMMET CHAÎNE MONDIALE  
D'APPROVISIONNEMENT  
**GLOBAL SUPPLY CHAIN SUMMIT**  
aérospatiale / aerospace

| HIGH LEVEL |  
CONFERENCES

[montreal.bciaerospace.com](http://montreal.bciaerospace.com)

BCI AEROSPACE



**AÉRO  
MONTREAL**  
Québec's Aerospace Cluster

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GROUP

 **Pratt & Whitney Canada**  
Une société de United Technologies / A United Technologies Company

# AEROMART 2017

## MONTRÉAL



On behalf of Aéro Montréal, the think tank that groups all the major decision makers in Québec's aerospace sector, I am extremely proud to be hosting the third edition of Montréal International Aerospace Week from April 3 to 7, 2017.

Montréal International Aerospace Week will feature a series of world-class events, including the Global Supply Chain Summit and AéroMart Montréal. It will focus mainly on the digital shift - Industry 4.0 - which is transforming not only the factory of the future but bringing more interconnections between all the functions of a company.

Aéro Montréal will also be welcoming international aerospace clusters to enable participants to expand their markets.

We hope to see you there in large numbers!

Suzanne Benoît,  
President  
AéroMontréal

## Aerospace industry in Montreal, a key sector

Montréal is a world aerospace capital, along with Seattle and Toulouse. 98% of the sector's activities are concentrated within a 30-kilometre radius of Greater Montréal. They generate 40,160 jobs, including 13,000 engineering and science specialists. One in 102 people in Québec has a job related to aerospace, one of the highest ratios in the world.

Québec's aerospace industry creates significant valued-added benefits for the economy. In Québec, we are fortunate to have one of the most successful supply chains in the world with nearly 200 companies and total sales of \$15.5 billion. Our industry exports about 80% of its production. We owe this high level of excellence and competitiveness to every company in our ecosystem, regardless of size.

Four prime contractors and nearly 15 world-class OEM integrators that can rely on a vast network of subcontractors and suppliers of specialized products are headquartered in Montreal.

/// Bell Helicopter Textron Canada /// Bombardier /// CAE /// Pratt & Whitney Canada ///

## What's AEROMART Montréal?

In 20 years, Aeromart has become a must-attend event. It is today the leading global aerospace venue based on pre-planned one-to-one meetings!

AEROMART Montréal is an outstanding and supply chain oriented business forum for:

- International contract manufacturers to meet through pre-planned business to business meetings and discuss partnership and business opportunities.
- OEMs and their Tier 1 suppliers to meet contract manufacturers offering specialized capabilities and services for civil and defense applications.
- The entire aerospace industry to explore the market, detect business and investment opportunities in the world.

**AEROMART Montréal is not a traditional show. It's a genuine BtoB Platform.**

AEROMART Montréal provides a remarkable opportunity to identify potential partners, customers or suppliers. This focused event will help you save tremendous time and meet relevant contacts in just 3 days.





**800**  
Companies

**1 300**  
Participants

**11 000**  
One-to-One meetings

**30**  
Countries  
represented

**KEY FIGURES**



**SOMMET CHAÎNE MONDIALE  
D'APPROVISIONNEMENT**  
**GLOBAL SUPPLY CHAIN SUMMIT**  
aérospatiale / aerospace

## From Vision To Reality: Breaking Through the World of 4.0

The 2017 Global Supply Chain Summit is a major international event for all aerospace companies. The 4th edition of the GSCS, which is being held on April 4th as part of Montréal International Aerospace Week, aims to help you penetrate the 4.0 world by demystifying this much-used but poorly understood buzzword.

The day-long event has been strategically designed to take you from concept to the implementation of this journey to 4.0: a vital transition for any company wanting to remain competitive and retain a leadership position in global supply chains.

### The Summit will enable you to:

- Demystify the concept of 4.0;
- Learn about the challenges faced by prime contractors and see how 4.0 can enable you to respond to their expectations;

- Assess where your company stands on the 4.0 maturity scale and learn about the key factors for a successful transition;
- Find out about the levers needed to support this transition in terms of funding and training.

Throughout the day, a **technology demonstration area** will allow you to find the solutions providers and resources needed to implement, in your organization, the elements that will be presented during the conferences and panels.

The Summit is addressed to all players in the global aerospace industry, including prime contractors, equipment manufacturers and integrators, SMEs, academic representatives, economic development officials and specialist journalists.

*Approximately 20 international speakers will talk about the latest trends in the transition to 4.0.  
A technology demonstration space will enable you to identify solution providers and firm up your projects.  
More than 400 visitors from the global aerospace industry and leading market decision-makers are expected to attend.*

## EVENT PROGRAM

April 4 2017 **GLOBAL SUPPLY CHAIN SUMMIT**

April 5-6 2017 **Pre-planned One-to-One meetings based your own choice**

April 5-6 2017 **Conferences & Workshops**



## HOW TO SCHEDULE YOUR MEETINGS ?

- STEP 1** Fill out a short form and provide us with your capabilities, applications and needs.
- STEP 2** Identify and request meetings with relevant contacts through our user friendly program.
- STEP 3** Validate meeting requests made by other companies.
- STEP 4** Consult your individual schedule of pre-planned meetings with the contacts of your choice.

**Registration: [montreal.bcianaerospace.com](http://montreal.bcianaerospace.com)**



## Montréal International Aerospace Week

A major event in the heart of one of the world's aerospace capitals

From April 3 to 7, 2017, Montréal International Aerospace Week will welcome nearly 1,500 participants and well-known speakers from about 30 countries. Many themes will be featured, including the shift that companies need to take to adapt to the era of Industry 4.0. Come meet with key players in the industry and take advantage of the various events that are planned to expand your business development prospects.

### MAIN EVENTS

APRIL 4, 2017



SOMMET CHAÎNE MONDIALE  
D'APPROVISIONNEMENT  
GLOBAL SUPPLY CHAIN SUMMIT  
aérospatiale / aerospace

Breaking Through  
the World of 4.0

APRIL 5-6, 2017



An outstanding  
business forum focused  
on the supply chain

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A Telextron Company

**AÉRO MONTREAL**  
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GROWING JUST GOT EASIER

**Pratt & Whitney Canada**  
Une société de United Technologies et United Technologies Company

**MTI**  
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